

## Klopotek Analytics for CRR



Klopotek STREAM



## Customize our many report templates for crucial areas by drag & drop

Klopotek Analytics is our powerful reporting and business intelligence solution that specifically addresses the needs of publishers for flexible reporting and analysis in their daily business. The solution is built on top of Pentaho, a leading BI and data integration platform owned by Hitachi Data Systems.

### Klopotek Analytics for CRR takes our CRR reporting to another dimension

In the area of Contracts, Rights, and Royalties (CRR), Klopotek Analytics provides over 36 pre-defined report templates. The underlying comprehensive data sources allow flexible adjustment of the reports or individual reporting. Data can be real-time or updated on a regular basis depending on your specific needs. The reports are available in multiple languages.

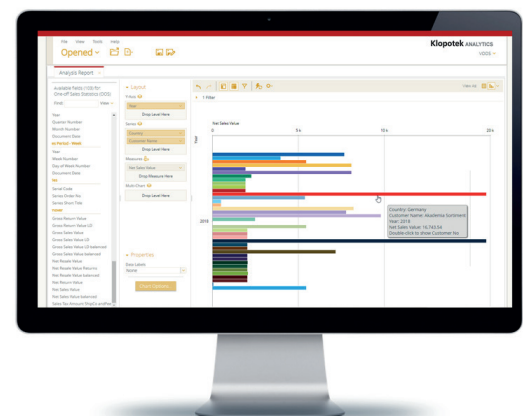
### Adjusting or building your reports is easy

In comparison to traditional ways of creating reports, Administrators and Power Users

at a publisher can easily tailor the report templates provided by us to their specific needs by adding and removing filters and attributes using drag & drop functionality. The underlying data sources cover common attributes in a specific reporting context:

- Klopotek CRR – Acquisition Contract
- Klopotek CRR – Royalties
- Klopotek CRR – Royalty Calculation Error
- Klopotek CRR – Sub Rights Accounting
- Klopotek ERP – Change Log
- Klopotek OOS – One-Off Sales Statistics

Behind the data sources, a new data warehouse was built for optimal performance on reporting while also real-time data sources are available depending on the intended purpose.



# So what type of standard reports are available?

There are numerous standard reports available to you now within each of the above areas.

## Acquisition Contracts

Manage your Acquisition Contract process. There are many Contract and Advance Management reports. Some examples are what contracts exist with Fixed Term Duration, Unpaid Advance reports and Key Delivery and Publication Timeline reports, etc.

The image displays two screenshots of a software interface. The top screenshot shows an 'Advance Outstanding Report' with a table of contract details. The bottom screenshot shows a 'Signed Contracts with no Sub Account' report with a table of contract numbers, begin dates, and signed dates. An orange callout box is overlaid on the bottom screenshot.

**Advance Outstanding Report**

Contract No	Phase	Begin	Signed	End	LT	Author	Agency	ISBN or Order No	Publ. Date	Short Title	Editor	Curr.	Inst. No	Av
551	In preparation	2017-01-0	2017-01-0	1	1	N	Empire State Books, New York	BEDFORDHC		Bedford HC Ed. 10	Hombacher, Jan	GBP	1	18
551	In preparation	2017-01-0	2017-01-0	1	1	N	Empire State Books, New York	BEDFORDHC		Bedford HC Ed. 10	Hombacher, Jan	GBP	1	20
551	In preparation	2017-01-0	2017-01-0	1	1	N	Empire State Books, New York	BEDFORDHC		Bedford HC Ed. 10	Hombacher, Jan	GBP	1	40
551	In preparation	2017-01-0	2017-01-0	1	1	N	Empire State Books, New York	BEDFORDHC		Bedford HC Ed. 10	Hombacher, Jan	GBP	2	40
551	In preparation	2017-01-0	2017-01-0	1	1	N	Empire State Books, New York	BEDFORDHC		Bedford HC Ed. 10	Hombacher, Jan	GBP	3	30
551	In preparation	2017-01-0	2017-01-0	1	1	N	Empire State Books, New York	BEDFORDHC		Bedford HC Ed. 10	Hombacher, Jan	GBP	4	30

**Contracts with Other Expiry Terms**

Contract Phase: Final draft, Fully signed, In negotiation

Company Group: Company group 1 USA  
Publisher: Publisher 1  
Contract Type: Author's contract

Contract No	External Reference No	Short Name	Expiry After Signing	Exiry After Contract Start	After Publication	Expiry After Next Edition	Term

**Signed Contracts with no Sub Account**

Company Group: Company group 1 USA

Contract No	Contract Begin	Signed Date
115	2004-06-06	2004-06-06
114	2005-02-02	2005-02-02
191	2006-01-01	2006-01-01
214/1	2010-01-01	2010-01-01
214/2	2010-01-01	2010-01-01
214/3	2010-01-01	2010-01-01
503	2014-01-01	2017-05-04
392	2015-01-01	2015-11-24

**Easy building and adjusting of your CRR reports**

## Royalties

Handling your Royalties business is split into:

- **General Reporting** – where you can find the Royalty Balance report, Authors Ledger, etc.
- **Royalty Error Lists** – these reports are linked the Royalty Calculation. Explore your royalty error messages with the 'Klopotek CRR – Royalty Errors' data source. There are attributes for the dimensions 'Contract', 'Account', and

'Product'. Select from these templates:

- Royalty Calculation errors by Royalty Calculation Process ID
- Royalty Calculation errors by a specific Contract Number
- Royalty Calculation errors by a specific Account Number
- Royalty Calculation errors by Lead Publisher which allows you to distribute any errors easily to a specific Publisher team to deal with and correct

The data sources given here are connected to your productive environment in real time.

- **Royalties** – the data source 'Klopotek CRR – Royalties' supports the dimensions 'Contract', 'Account', 'Document', and 'Product' with the most relevant attributes for interactive reporting.

The templates you can choose from are:

- Royalty Posting List Summary
- Royalty Posting List by Account
- Royalty Posting List by Document Number

The data sources listed here are connected to your productive environment in real time.



## Sub Rights Accounting

This is where you can find a number of Financial reports for managing your rights income. This includes reports showing the Rights Contracts Signature Status, Rights Income received, and Unallocated Rights.

## Change bank account details / Modification History Reporting

You can report on your change protocol entries using 'Klopotek ERP – Change Log'.

This interactive data source provides the most relevant attributes for the dimensions 'Change' and "Business Partner".

The template 'Changes in Bank Details' can be used, so it is easy to search for changes in an IBAN or SWIFT code and see the date this information has been modified, by whom, using which application etc. This is very helpful for audit and control purposes.

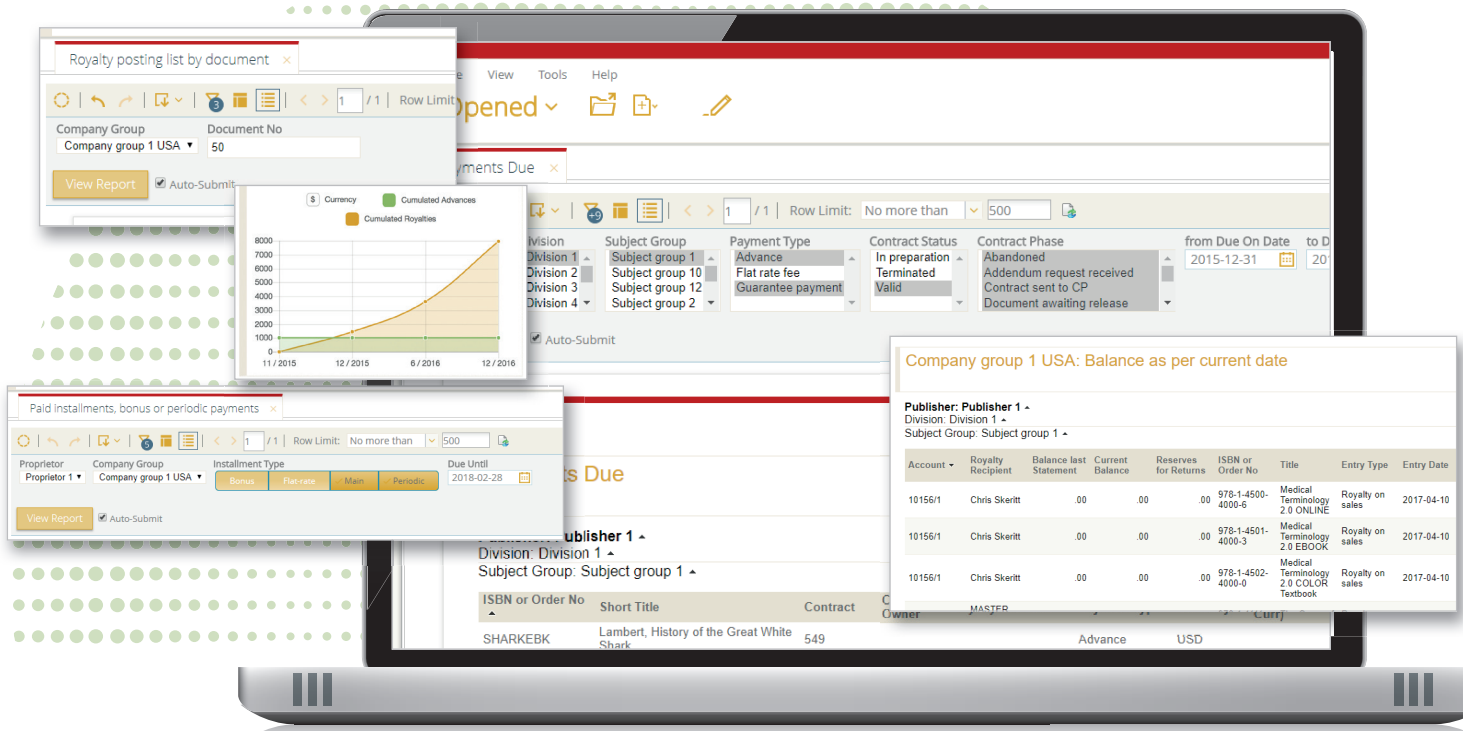
The data sources given here are connected to your productive environment in real time.

## Sales Reporting

You can also choose from Sales reports with Royalty implications. Examples are the Non Royalty Report (which reports on products which have been allocated a classification of Non royalty and therefore are not expected to be linked to an Author Contract) or Sales Reports by Product.

Reporting in these areas is significantly easier in comparison to the related options available in the Classic Line.

powered by



## Do it your way ...

Publishers are not limited to the report templates provided by Klopotek: they can build their own reports, if desired, based on the data sources available in our Klopotek Analytics for CRR bundle. Premium Users of Klopotek Analytics can also create their own data sources.

The next version of this bundle will contain more data sources and over 50 templates. It will also feature options for interactive reporting in the area of Royalty Statement Printing.

### KEY FEATURES AND BENEFITS

- User-friendly real-time reporting
- Business intelligence – interactive analysis and visualization
- Responsive dashboards with key performance indicators and graphics
- Export in popular formats (HTML, PDF, Excel®, CSV)
- Report scheduling and distribution
- Available for all Klopotek products (Klopotek STREAM, Klopotek Classic Line, UNISON – a GTS product)
- Support for SQL (Oracle / SQL Server) / NoSQL (MarkLogic) and other popular databases
- Data warehouse and real-time ETL capabilities
- Analytics security and content permissions
- Single sign-on across all Klopotek products
- Low cost subscription pricing plans

Year	Net Sales Value	Net Sales Value
Not Available	0	
2007	6,697,832.14	
2008	1,720,391.45	
2009	3,331.2	
2010	0	
2011	1,120	
2012	0	
2013	-	
2014	0	
2015	12,127,287.71	
2016	918,087.05	3
2017	42,763.25	5,6
2018	7,670.3	3,9

**Interactive and dynamic reporting – tailor-made**



### About Pentaho

Pentaho, a Hitachi Data Systems company, is a leading data integration and business analytics company with an enterprise-class, open source-based platform for diverse big data deployments.

The Pentaho mission is to help organizations across industries harness the value from all their data, including big data and Internet of Things (IoT), enabling them to find new revenue streams, operate more efficiently, deliver outstanding service and minimize risk.

[www.pentaho.com](http://www.pentaho.com)