klopotek.

App overview: Title Management, Editorial, and Production processes

PRODUCT DASHBOARD APPS

Product 360°
As your basic master information and control center, Product 360° provides a complete 360° view on all product information to the various functional types of users in your organization with a fully configurable, widget-based dashboard. It also provides seamless and fast jump-out functionality to other applications.

Product Quality Manager
A unique tool for checking your product metadata based on configurable rules; supports different quality gate processes based on product characteristics, comes with dashboard support for pool analysis (quality mass checks possible).

Inventory Monitor
Save costs and resources by managing your inventory based on sales forecasts, current stock analyses and back orders. Options include forecast on statistical sales figures using reference products (multiple reference products supported). Forecast methods can be configured and comparing different forecast results is possible. You'll benefit from an automatic minimum stock determination based on your individual forecast methods (pool analysis for low stock indication).

TITLE STRUCTURE, FAMILIES & METADATA

Title Life Cycle Manager
Editors can make use of three apps combined in one highly configurable tool to manage title types, structures, and metadata in an intuitive manner:

Title Metadata Editor
Get your title information easily and quickly into the system, guided by an optimized workflow.

Title Structure Manager
Create and define the characteristics of new titles based on title templates, so you can save time.

Early Title Manager
Provides support for 'draft' phases: system not cluttered with drafts, automated approval process, features planning and budgeting tools for doing a first calculation; provides specific templates, workflow stages & scenarios for creating drafts.

Work Component Manager
Using this app, (standardized) components of a work can be planned and managed to become several types of products.

PERMISSIONS & COMPLIANCE

Permissions and Compliance Management
You can handle every aspect of the metadata necessary to acquire licenses, track their use, and manage compliance. The solution helps you to reduce expenses, compliance risks, and vendor costs, while increasing the quality and value of your content.

EXPERT METADATA MANAGEMENT

Classification Manager
The Classification Manager is designed for reducing classifying all types of products based on all industry standards to a minimum of effort.

Blurb Manager
Creating and adding all types of texts for title approval & marketing made easy; supports the publishing workflow.

Sales Price Manager
Facilitates the definition process of complex price structures and provides an intuitive, comprehensive overview of all product prices; generation of foreign prices based on exchange rates and rounding rules.

EXPORTS, SELECTIONS, AND UPDATE FUNCTIONS

Metadata Export & Content Delivery
Makes exports in XML, HTML, pdf, MS Word, text & csv easy; supports ONIX 2.1 and ONIX 3.0; enables direct upload of style sheets for data transformation.

Collective Revisions and Operations
Using the Collective Revisions & Operations app, mass updates of many types of publishing - specific data are possible as part of a simple and straightforward process.

Title Collector
Smart and flexible tool for generating queries to select products in your database and provide them in a list. The results recorded in this list can be exported in various formats or used for creating standardized marketing material.

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PRODUCTION

Calculation Manager
Employ our cloud-based STREAM app Calculation Manager for pre- and profit & loss as well as production costs and technical calculations.

Purchasing
In some cases when placing production orders, several order items need to be created for one single order. This is made easy and straightforward.

Suppliers Online
Supports an important organizational part of the production process of publishers: the order and controlling processes of vendor services.

PROJECT MANAGEMENT

Scheduling
Make use of a powerful app that allows you to flexibly define schedules for all phases of the entire product life cycle. Project schedules can be linked to all types of entities on every level, i.e. to works (intellectual property), products, publications, versions, etc. Intelligent calculation procedures, based on sophisticated algorithms, can be used for the entire schedule(s).

Notification Dashboard
Make use of a highly configurable, intuitive dashboard for getting notifications and managing tasks in time.

ADMINISTRATION TOOLS

Scenario Editor as a Service
For defining individual scenarios: can be obtained as a service from Klopotek (by contacting Consulting).

Validation Manager as a Service
An admin app to define rules: available in connection with Product Quality Manager as a service from Klopotek (by contacting Consulting).

Mail Merge Manager
This admin tool is a central element of all STREAM apps using template-based document and email creation features. Design numerous data merge activities and use them whenever necessary.

REPORTING & BI

Klopotek Analytics for P+L Advanced
Data source for revenues, sales, and profit & loss analyses (advanced BI).

GENERAL FEATURES

Multi Location, Currency, Language
Perfect if you run several companies: our solution provides support in one instance for global usage (for different metrics/locations, currencies, languages).

BUSINESS PARTNER CARE

Contact 360°
Contact 360° provides an optimal overview of your customer's data on the screen of your employee at the call center even before the call has been taken.

Contact Manager
A common issue that companies face is the need to search and retrieve all data of contact. This information should be detailed but easy to grasp and work with – and it should be available at the touch of a button.

Contact Tracker
Following a meeting with a customer or prospect, it is obviously important to check and manage the notes you took, so you – and others in your organization – know how it went and what the next follow-up steps and to do actions are. To keep track of all important elements and to directly act if required, you can now use the web app Contact Tracker.

Ticketing
Handle all requests for information, questions, complaints in a time-saving, customizable workflow. Analysis options can reveal weaknesses and problems in certain departments of a company and thus contribute to general improvements (can be used for both internal and external ticket management). Based on ticket type and categories, the app delivers different workflow routings and approval processes.

PUBLISHING PROCESSES ●●●●●
●●●●●●●●●● **MADE EASY**

Klopotek STREAM

App overview: Contracts, Rights, and Royalties processes

CONTRACT MANAGEMENT

Contract 360°
Provides editors/senior management with a configurable dashboard overview of all contracts including performance metrics.

Contract Manager
Supports the full workflow for managing the acquisition processes of intellectual property across your various royalty cycles. Easy 5-step wizard guiding through all steps for creating contracts, addenda, contract reversion and termination including full integration with Contract Workflow Manager (not part of this standard offering), if required.

Contract Workflow Manager
Free your royalty department from incorrect calculations & errors leading to a high workload: using this app, metadata and contract wording, and versions are kept in sync & integrated.

REPORTING & BI

Klopotek Analytics for CRR including Reporting (Advanced)
Based on our experience in supporting a large number of publishers in different fields, we created over 40 pre-defined standard reports covering the entire CRR business.

ROYALTIES

Royalty Accounting Manager
Allows the Royalty team to manage royalty recipients, royalty accounts, advance management, and fees. It provides you with the current royalty liability at the press of a button & allows you to easily generate draft and final royalty statements for your authors including archiving. (Also available: dedicated app Authors Online; not part of this standard offering)

Royalty Sales Data Editor
Makes it a simple task for your royalty department to view, edit & correct erroneous sales lines; single items can be amended manually, while multiple sales lines are updated in a bulk action.

AUTHOR / ROYALTY RECIPIENT MANAGEMENT

Author 360°
This app provides an easy configurable overview for each of your authors/agencies and contributors including all product involvement.

Authors Online
Let your authors & agencies access this web portal for downloading their statements and thus save costs; your royalty data is safe and reliable.

Royalty Recipient Manager
Manage all important details regarding authors, agencies & beneficiaries – taking into account the laws and rules of author associations in different countries.

RIGHTS SALES SOLUTION

Rights Sales Manager
Manage & track marketing activities and to generate rights guides & electronic catalogs of available rights by title for use at a book fair. Allows interests & offers to be recorded and managed including degree of interests, shipping material, and option tracking for your licensee contacts through to deal creation. There is also an alert functionality which can be triggered in our different modules dependent on your needs. The app provides full integration with the acquisition contracts to ensure that rights are not sold when they have not been acquired or are not available.

Rights Sales Contract Manager
Manage the rights deals created from an interest through to a rights sales contract including fixed terms of the contract, reversion and renewal management.

Rights Accounting Manager
Supports all rights revenue financial processes from licensee instalments and tracking to capturing their regular statements. It has a dunning functionality which includes the capability of customizing the invoices/chasing letters sent to your licensees. The app also manages share allocation based on the sub rights in your acquisition contracts with override functionality. Sales and royalty information provided in the licensee's statement can be stored for the tracking of licensee royalty statements.