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The Big Picture of Handling your Rights Business

Rights Portal with integrated Rights Sales Solution

Klopotek is creating [a unique solution for optimizing the communication between rights sellers and buyers](#), enabling both parties to manage and contribute to the core business processes – browser-based and on all types of devices.

This is what you can look forward to in 2018: a state-of-the-art Rights Sales Solution that runs on the cloud-based platform Klopotek STREAM with exceptional user interaction, integrated with relevant parts of the robust, audit-tested Klopotek Classic Line, and connected to a Rights Portal for sophisticated communication between buyers and sellers.

The Rights Sales Solution

Our Rights Sales Solution provides **end-to-end support for making and handling rights offers**, covering the entire sales process from recording interests to contract handling and accounting. A core component – enabling users to negotiate rights deals – is the [Rights Sales Manager](#). All relevant licensee information, such as fields of interests, classifications, offers, etc. is displayed in the highly customizable dashboard of our Contact 360° app.

The Rights Portal

Rights buyers can access title and rights information in the Rights Portal (which can be customized for your Group, companies and/or the publishers you partner with), enabling them to **reach out to rights holders about acquiring specific rights**.

In the Portal, rights can be offered and acquired at a **granular** level. This makes it possible for the rights buyer to **bundle and combine** the particular rights that have been selected as desired as one coherent step of a smooth workflow.

For more information, please contact:

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About Klopotek

Klopotek is the international market leader in the area of publishing software. We contribute to the success of more than 350 publishers with more than 4,400 imprints, with over 14,000 users, in 140+ locations. The Klopotek group has offices in Amsterdam, Berlin, Glasgow, London, Milan, Munich, Paris and Parsippany, New Jersey. Our 175+ staff come from 18 nations around the globe and many of them have extensive experience in the publishing industry. www.klopotek.com